



<https://srammram.com/job/ceo/>

CEO

Description

Ability to sweat the assets

Scaling up the business

Strategic planning and strong regulatory experience

Public relations and Investor relations

Build and retain a capable and motivated team

Drive team accountability

Conduct business reviews

Excellent understanding of financial modeling and financial analysis

Ensure high standards of governance and robust systems and controls are instituted

Responsibilities

Overall turnover and profitability of the BU, in line with the business plan

Efficient management of business operations, including sourcing, production, marketing, and management of working capital

Enable shareholder Mobilization from among the producers

Conduct market research and building profitable market linkages

Ensure compliance with Govt. policies and norms

Facilitate adoption of technology solutions/IT for operations of Bus

Facilitate monitoring and evaluation of the project(s)

Skills/Knowledge

Business operations management skills like planning, review and implementation

Develop linkages with key players in the value chain including market players

Knowledge of technical know-how to engage with various stakeholders- Corporates, traders, input suppliers, government officials, administrative officials, field staff, and producers to create value proposition

Qualifications Required

Post-Graduation or Graduation or an equivalent degree in Business Management, Management, Health Retail, Marketing Management, and other

Hiring organization

SramMram Group

Job Location

USA

Salary per Annum

\$550,000 - \$1,000,000

Date posted

March 16, 2022

related fields

Experience

10+ years of work experience in managing sourcing and sales and distribution marketing and sales/health vertical, exporters/buying houses/retailers with top-line and bottom-line responsibilities